

MMAR 2010 - EDUCATION SCHEDULE

<u>Date</u>	<u>Time</u>	<u>Class</u>	<u>Credit</u>	<u>Instructor</u>	<u>Cost</u>	<u>Location</u>	<u>MMAR Coordinator</u>	<u>Sponsors</u>
1/14	9 am - 11 am	HUD spelled backward is "DUH"	2 CE	Sherry Jensen, Land Title	\$15.00	MMAR	Libby Anderson	Libby Anderson, Land Title
1/20	10 am - Noon	Metrolist: Instanet	n/a	Cindy Sheahan	free	MMAR	Suzan Koren	n/a
1/21	1 pm - 4 pm	Outlook class #1	n/a	David Douglas	\$20.00	MMAR	Suzan Koren	Tom Carby, Carby Insurance
2/4	1 pm - 4 pm	Outlook class #2	n/a	David Douglas	\$20.00	MMAR	Suzan Koren	Greg Keene, Clear Choice Home Inspections
2/11	1 pm - 4 pm	Outlook class #3	n/a	David Douglas	\$20.00	MMAR	Suzan Koren	Robin McGlone, Colorado Mortgage Alliance
3/4	8:30 am - 10:30am	Breakfast/Marketing Meeting - "Pillars of a Balanced Life"	n/a	Ellen Lynch	\$20.00	Conference Baptist Church	Kathleen Stump/Libby Anderson	Jake Johnson/Scott Cortelyou, Mountain Hearth & Patio
3/11	1 pm - 4 pm	NICE PACKAGE! (Or, How to help your buyers wrap financing options in 2010) Overview of regulatory issues, Overview of the lending industry, Overview of FHA, Overview of changes to conventional lending and underwriting.	n/a	Zachary Urban/ DORA , Jerra Ryan/CMLA, Scott Wynn/ Guild Mortgage, Jan Kidder/LenderLive	\$10.00	MMAR	Maureen Spiegleman	Maureen Spiegleman, Cherry Creek Mortgage
3/23	1 pm - 5 pm	NAR Ethics	4 - CE	Alice Carmody	\$50.00	MMAR	Suzan Koren	Pandora Regan, Habitat for Humanity
4/5	Noon - 4 pm	CREC update	4 - CE	Oliver Frasca	\$40.00	MMAR	Suzan Koren	Jeanne Dobbin, Security Title
4/8	10 am - 12 pm	Metrolist: Search	2 - CE	Cindy Sheahan	free	MMAR	Suzan Koren	Jake Johnson/Scott Cortelyou, Mountain Hearth & Patio
4/13	7:30 am - 3:30 pm	Realtor Rally at Colorado Convention Center	n/a	Various	free	Colorado Convention Center	Suzan Koren	n/a
4/21	9 am - Noon	Orientation for New Members - Mandatory	n/a	Various	free	MMAR	Margie Maki	Jake Johnson/Scott Cortelyou, Mountain Hearth & Patio
5/6	1 pm - 5 pm	Real Life Short Sale Tactics	4 - CE	Jeri Groves, Carrie Maul, Jon Terry	\$30.00	MMAR	Margie Maki	
6/10	8:30 am - 2 pm	Membership breakfast for 2011 MMAR Slate & "The Value Proposition/Customer Centric/Negotiating in a Changing Market"	4 - CE	Larry Kendall	\$70.00	Mt. Vernon CC	Libby Anderson/Machiele Marks	Libby Anderson, Land Title, Jake Johnson/Scott Cortelyou, Mountain Hearth & Patio, Phil Tatro -Four Seasons Property Inspections, Greg Keene, Clear Choice Inspections
7/20	1pm - 3 pm	Metrolist: CMA	2 - CE	Cindy Sheahan	free	MMAR	Suzan Koren	n/a
7/22	9am - 12am	Service Marketing 101 - Customer satisfaction, loyalty & retention	3 - CE	Art Middlebrooks	\$10.00	MMAR	Mark Petri	Petri Building & Design
Tuesday 8/10	8 am - 5 pm	CMAS - Certified Mountain Area Specialist	16 CE for two days	Various	\$190 MMAR members \$250 non-members	Evergreen Country Day School, 1037 El Rancho Rd	andrew & tom & andy	Phil Tatro -Four Seasons Property Inspections, Joni Cucino - Chicago Title & Stephanie Freadhoff - Cherry Creek Mortgage, Greg Keene, Clear Choice Inspections
Wednesday 8/11	8 am - 5 pm	CMAS - Certified Mountain Area Specialist	16 CE for two days	Various	\$190 MMAR members \$250 non-members	Evergreen Country Day School, 1037 El Rancho Rd	andrew & tom & andy	Phil Tatro -Four Seasons Property Inspections, Joni Cucino - Chicago Title & Stephanie Freadhoff - Cherry Creek Mortgage, Greg Keene, Clear Choice Inspections
Sept	9 am - Noon	Orientation for New Members - Mandatory		Various	free	MMAR	Margie Maki	Jake Johnson/Scott Cortelyou, Mountain Hearth & Patio
9/9	9 am - 1 pm	NAR Ethics	4 - CE	Alice Carmody	\$50.00	MMAR	Suzan Koren	Phil Tatro -Four Seasons Property Inspections
9/30		Inaugural				Evergreen Lake House		
10/4	Noon - 4 pm	CREC update	4 - CE	Oliver Frasca	\$40.00	MMAR	Suzan Koren	Joni Cucino - Chicago Title & Stephanie Freadhoff - Cherry Creek Mortgage,
10/14	1pm - 3 pm	Metrolist: Statistics	2 - CE	Cindy Sheahan	free	MMAR	Suzan Koren	n/a
10/17 - 10/19		CAR Convention - Colorado Springs						
dec		Holiday breakfast					Libby Anderson	
<i>Note: Items in blue are not yet completed.</i>								

Reservations and prepayment required in advance. CANCELLATION required 7 days prior to class in order to receive refund.

If a student fails to appear for class or fails to cancel, no refund will be issued. Non-Association Members please add \$15.00 to each class

24 Credits are required during each 3 year licensing period

Register: Call (303) 674-7020 or email MEMBERSHIP@mountainmetro.com

Classes at MMAR are at 26320 Highway 74, Kittredge, CO 80457 - across from the US Post Office